

# WARNING – WARNING – WARNING - WARNING

Dear colleagues and relations,

**We want to warn you to be careful for (chinese) scam companies. Please read our story and learn from it:**

Beginning oktober 2016 we were contacted by a chinese company named YK Import&Export Co., Ltd from Xi'an China. Later also called Xi'an Yaoke Import and Export Trading CO., Ltd. (see company logo).

Honglin Fan

*Vice General Manager*



YK IMPORT&EXPORT CO., LTD

NO.25, Dianzi ZhengJie Dong Sanxiang, Xi'an,

Shaanxi Province, China

Mobile: 0086 182 9267 7278

Tel: 0086 29 636 254 16 / 636 254 18

Tax:0086 29 636 254 19

Apparently this company found us on the internet through our webshop [www.compositesplaza.com](http://www.compositesplaza.com) and they said they were very much interested in working together with our products, especially our carbon fabrics.

One week later they came back to us and out of the blue they placed a big order in different items. We immediately decided to call this company in China. A bit to our amazement a chinese lady picked up the phone, telling that she was the english speaking assistant of Honglin Fan. We could not speak to him/her because (s)he was on holidays, but the assistant would ask Honglin Fan to call us after the holidays. Which of course did not happen.

After pricing negotiations about discounts the YK Company confirmed the order. Since this was all a bit strange we suspected immediately that this was an abnormal business situation. But in order to learn from this situation we decided to play our roll and act as if we trusted this company. On our request they gave us their website link and company information like taxnumber, company registration number etc. It was strange to see on their website that the products they are selling are completely

different from anything that has to do with our products. YK Company explained that they were going to start with our products and already were successfully negotiating with market parties in China. With the help of the Consulate General of the Netherlands, the Embassy of the Kingdom of the Netherlands in China and the Chinese-Dutch Chamber of Commerce in China we checked these numbers and from this we learned that this YK Company indeed is legally registered in China. There were found no official irregularities in tax number, registration number, website etc. We even received the names of the owners of the YK Company. The only thing strange that came out of the investigation was that this YK company never did any business outside China. However advice from official side was to be careful in doing business. Knowing this we decided to follow further instructions of the YK company.

After agreement on the order the YK Import&Export Co., Ltd sent us a contract that had to be undersigned by our CEO. For this purpose they invited us to come to China to meet with their CEO and to complete the contract. We convinced them that we had no time for this and re-invited them to visit us. But of course also their CEO was too busy. The contract was a standard word document, no company details or logo on it. We signed the contract and asked YK Company to send us back the countersigned contract. In the contract both parties had agreed on prepayment by YK Company of 50% of the contract value. We agreed on starting the project after receiving the prepayment sum on our bank account. This would give us enough coverage for the initial project costs.

Beginning November 2016 we received the message that the signed contract was received. Now they came up with the fact that before their CEO could countersign, the contract had to be validated by the "Notary office of China". They came up with a new document in which we had to authorize the YK Company to deal on our behalf with the Notary office of China. Of course it is again very strange that one Party of the contract authorizes the other Party from the contract to deal with the Notary office of China. We decided to sign this Authorization Letter to see what would be the next step.

Middle November 2016 we again received a mail that the signed Authorization Letter was received. Now they proposed that we had to pay in advance for 50% of the fee from the Notary office of China as our share in the start up procedure. Now we understood that this was the earning model of this YK Company. Of course we decided not to prepay and told them that this was not agreed in the contract and that YK Company should pay themselves. YK Company persuaded us to prepay half of the Notary fee and we did as if we instructed our bank for the pre-payment. Few days later they mailed us that the pre-payment was not received yet and they asked us to check what happened.

We replied to YK Company that the payment was not executed because of banking troubles. We proposed YK Company to prepay the Notary fee themselves and that as an extra discount they were allowed to deduct the 10fold of the Notary fee from the total contract value. They replied that the Notary fee had nothing to do with the Contract and therefore pre-payment as our proof of good will was really necessary. They even came up with personal bank numbers from their CEO to arrange the pre-payment.

We replied that under no circumstance YK Company would receive a pre-payment from us. After this message we never heard anything from YK Company and the contacts were stopped. We hope that this document was useful for you. Please spread this to anyone who could be interested. It will surely help to avoid other companies to be victimised by (chinese) scam companies. And if you need more info: please contact us on our mailaddress: [info@compositesplaza.com](mailto:info@compositesplaza.com).

**Honglin Fan**

*Vice General Manager*



**YK IMPORT&EXPORT CO., LTD**

NO.25, Dianzi ZhengJie Dong Sanxiang, Xi'an,

Shaanxi Province, China

Mobile: 0086 182 9267 7278

Tel: 0086 29 636 254 16 / 636 254 18

Tax:0086 29 636 254 19

**XI'AN YAOKE IMPORT AND EXPORT TRADING CO., LTD**

NO.25, Dianzi ZhengJie Dong Sanxiang, Xi'an, China

Mobile: 0086 182 9267 7278

Tel: 0086 29 6362 5416

0086 29 6362 5418

Tax:0086 29 6362 5419

**WARNING – WARNING – WARNING - WARNING**